FINEBERG
WEALTH MANAGEMENT

Risk Tolerance Questionnaire

1) Portfolio Gain and Loss:

If you had $100,000 to invest for a 10 year period, which portfolio would you prefer?

a. One which may be expected to grow 3% on average over the period, and is likely to lose no more than 1.5% in any given year.

b. One which may be expected to grow 6% on average over the period, but is likely to lose at least 12% in at least one of the years.

c. One which may be expected to grow 9% on average over the period, but is likely to lose at least 18% in at least one of those years.

2) Portfolio Declines:

Your total portfolio has declined in value by 15% in one year. Which of the following are you most likely to do?

a. Change the Portfolio. If a portfolio goes down 15%, it's time to make major adjustments. This sort of loss would keep me awake at night.

b. I have a long-term perspective for my portfolio growth. I understand that my portfolio may decline in the short term, but I'm willing to accept these short term losses if that's what it takes to earn a higher long-term rate of return.

3) Fund Declines:

One of the individual funds in your portfolio loses 15% of its value over one year. What would you do with the fund?

a. Sell the Fund. I would be too uncomfortable if it went down even further. It is better to cut my losses now than to potentially lose an even greater amount.

b. Stay the course. If I believed I had the right strategy, I wouldn't change it because of short-term market performance.

c. Buy more. If I initially believed it was a high quality strategy, I'd consider it even more attractive at a lower price.

4) Staying Power:

Your ability to tolerate risk is partially a function of your investment time frame. It is important to know if external factors might cause you to terminate your investment plan prematurely. How likely is it that you will keep all your contributions in your portfolio until your time of retirement?

a. Unlikely. I can think of a number of reasons why I might not maintain the plan for the full period contemplated.

b. Somewhat doubtful. I can envision certain situations where I might take money out of the plan early.

c. Very likely. I have adequate insurance coverage and emergency funds set aside, so it is unlikely I would need to terminate the plan prematurely for any reason.

5) Risk-Return Trade-Off:

Circle the statement that better describes how you view the risk-return trade-off.

a. The most important thing is to keep annual volatility (declines in value) within a comfortable range and to accept whatever results this strategy produces.

b. The most important thing is to try to achieve a high rate of return, and to accept whatever volatility (or declines in value) occurs along the way.

6) Long-Term Losses:

What action would you take if your portfolio lost value over a two to three year period?

a. Transfer my investments to another investment manager of superior skill.

b. Move my investments to a more conservative portfolio to avoid losing more money.

c. Maintain my present, long-term strategy.

d. Develop a more aggressive strategy to recover my losses.